

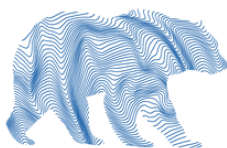
CALIFORNIA PAVILION AT JAPAN AEROSPACE

October 16-19, 2024

West Hall Booth 15



CALIFORNIA
BUSINESS AND ECONOMIC DEVELOPMENT



The California delegation to Japan Aerospace is thrilled to engage with your business and highlight our dynamic aerospace sector. As a leading state exporter for aerospace products, our companies are proven leaders for defense technologies, equipment, and more. California aerospace businesses are driving innovation and developing solutions that can help your company thrive.

A handwritten signature of Emily Desai in black ink. The signature is fluid and cursive, with the first letters of the first and last names being capitalized and prominent.

Emily Desai

Senior Deputy Director for Global and Strategic
Program Planning and External Affairs

Emily Desai was appointed by Governor Gavin Newsom to serve as the Senior Deputy Director for Global and Strategic Program Planning and External Affairs at the California Governor's Office of Business and Economic Development. She oversees a number of portfolio areas at the organization, including leading the state's international affairs and trade strategy. Prior to her time at GO-Biz, Emily served the U.S. Congress as a Senior Project Manager for International Affairs and Trade at the U.S. Government Accountability Office.

Why California?



POPULATION

39.03 million



ANNUAL FOREIGN TRADE

\$628.2 billion



GDP

\$3.64 trillion

California is the 5th-largest economy in the world, the largest state in the U.S. by population, and the third-largest by area. Given its size and diversity, California is a leader across sectors: our state is home to more jobs in technology, food and agriculture, clean energy, aerospace and defense, semiconductor fabrication, and manufacturing than any other state, putting it at the heart of global growth and innovation. With more venture capital dollars than anywhere else in the world, California is the ideal location for your business.



Semiconductors



Aerospace & Defense



Clean Energy



Tourism



Agriculture & Agtech



Life Sciences



Manufacturing



Zero-Emission Vehicles



Entertainment

Building the Future in California

California has the essential ingredients for your business to thrive, whether it's our world class higher education system, our unparalleled logistics infrastructure, or the renewable energy resources that will power the future.





FUSION TACTICAL

Your Safety Gear Solution Provider

ABOUT US

Since 1998, FUSION has specialized in producing high-quality fall protection and safety solutions for diverse industries, including industrial, construction, outdoor sports, and defense. With expertise in custom safety products and tactical gear, we offer MIL-SPEC, ANSI-compliant, and affordable solutions. Based in California, our team delivers innovative, reliable products while ensuring exceptional customer service and continuous improvement.

CAPABILITIES

- Integrated with AI-powered turnkey solutions
- Conceptualized, engineered, and manufactured in California, USA
- Provider of bespoke, customized solutions
- Optimized for 3PL integration



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VP of Lab and Innovation

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GALT AEROSPACE

Weaponizing Information at the Point of Impact

ABOUT US

GALT Aerospace is a Service-Disabled Veteran-Owned Small Business headquartered in San Diego, CA, USA. Our proven strength is in quickly delivering premier Combined Joint All-Domain Command, Control, and Communications (CJADC2) solutions that create seamless aerial networks connecting disparate datalinks and radios for the warfighter.

CAPABILITIES

- Agile, open-architecture communication solutions for the warfighter
- Seamless network of networks of disparate radios, data links and waveforms
- Decentralize, distribute C2 and ISR PED capabilities



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Business Development and Capture Manager

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HYDRAULICS INTERNATIONAL

Aircraft Ground Support Equipment (AGSE)

ABOUT US

HII has been recognized as one of the largest defense ground support equipment technology companies in the world. We hold leading market positions in ammunition loading systems, aircraft hydraulic system testing, aircraft cabin pressure testing, power systems, environmental control systems, military trailers, high pressure gas and liquid systems, flow measuring equipment, and integrated logistics and support services.

**UNIVERSAL HYDRAULIC TEST STAND
(UHTS) Diesel Engine Driven
A/M27T-17, P/N 101197-100
NSN: 4920-01-592-0750**



CAPABILITIES

- Leading manufacturer of AGSE
- Ensure flight readiness of aircraft worldwide
- New products technology innovation
- Integrated logistics and support services



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INTEGRATED PROCUREMENT TECHNOLOGIES

The Power of Partnerships

ABOUT US

With over 40 years of proven experience, IPT continues to deliver comprehensive spares and sustainment solutions to the US Government and allied nations in support of their military and defense operations. Our readily available inventory and seamless repair service management ensure superior support and program management for our customers while enhancing our OEM partners' global reach and coverage

CAPABILITIES

- Global military procurement support
- Specialized in Foreign Military Sales
- OEM-certified parts and repair services
- Efficient international contract management



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J&M PRODUCTS INC.

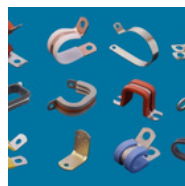
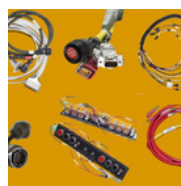
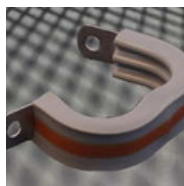
Manufacturer of Clamps & Wire Harnesses

ABOUT US

J&M Products is the leading manufacturer of Line Support Clamps, Brackets and Electrical Wire Harness Assemblies. J&M parts are utilized in critical application areas, including hydraulic, fuel and wiring systems across multiple platforms for commercial, defense and industrial OEMs. J&M has an FAA approved AS9100D / ISO9001 quality system and is ITAR certified.

CAPABILITIES

- Manufacturing in USA since 1963
- Tier 1 supplier to OEMs
- Highest quality ratings
- Experienced adaptable workforce



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PATRIOT INDUSTRIAL PARTNERS

We Fix Factories & Optimize Supply Chains

ABOUT US

We are an advisory firm that specializes in aerospace, defense and space markets with a hyper focus in the verticals of value creation, performance improvement and supply chain optimization. The team is comprised of industry leaders with experience in manufacturing, supply chain, quality, program management and technical functions. We assess and implement operational and business process improvements.



CAPABILITIES

- Factory optimization
- Site turnarounds & consolidation
- Project support & execution
- Supply chain operations
- Lean implementation



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RESECURITY

Cyber Threat Intelligence

ABOUT US

Resecurity® is a cybersecurity company that delivers a unified platform for endpoint protection, risk management, and cyber threat intelligence. Known for providing best-of-breed data-driven intelligence solutions, Resecurity's services and platforms focus on early-warning identification of data breaches and comprehensive protection against cybersecurity risks. Founded in 2016, it has been globally recognized as one of the world's most innovative cybersecurity companies.

CAPABILITIES

- Cyber threat intelligence
- Dark web monitoring
- Threat actor attribution
- Managed threat hunting



PLANNING



COLLECTION



PROCESSING



ANALYSIS



DISSEMINATION



EVALUATION



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SANDERS SMOKE TECHNOLOGIES

Home of the Smokewinder®

ABOUT US

Sanders Smoke Technologies was established more than 50 years ago by Frank and Ruth Sanders. It continues to be a family run business, supporting Air Show Team around the world. Sanders Smoke Technologies Inc is known for their innovative Self-Contained Smoke Generators that attach directly to the armament system of the airplane.

CAPABILITIES

- Color smoke capable
- Integrated on 50+ aircraft types combined
- Use: airshows, flyovers and flight tests



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SOI AVIATION

Specializing in Obsolete

ABOUT US

Since 1987, SOI has been a leading supplier of aviation spare parts and components for commercial and military aircraft worldwide. We specialize in obsolete systems and hard to locate parts, reverse engineering, US manufacturers/ systems and products from defunct cage codes. Additionally, we handle contract manufacturing and reengineering for both foreign end users and the US Government

CAPABILITIES

- Aircraft Airframe, Avionics and Engine Parts
- Land Vehicle Components and Systems
- Rotorcraft Parts
- Shipboard Parts
- Troop Support Equipment



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The U.S. Commercial Service is the trade promotion arm of the U.S. Department of Commerce's International Trade Administration. Located across the United States and in U.S. Embassies and Consulates in over 80 countries, our global network of trade professionals connects U.S. companies with international buyers, providing them with market intelligence, trade counseling, business matchmaking, and commercial diplomacy support.

Whether you are a U.S. company looking to make your first export sale or expand to additional markets, or an international company looking to purchase products/services from the United States or find additional U.S. suppliers, we offer the expertise you need to connect with lucrative business opportunities and increase your bottom line.



Amy Magat

Senior International Trade Specialist
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Learn more at trade.gov



We serve as the State of California's leader for job growth, economic development, and business assistance efforts. Our teams are comprised of experts that span industries, geographies, and business backgrounds. We work to promote California exports and attract foreign direct investment to California to facilitate job growth across the state.



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Learn more at business.ca.gov